### **AGENDA**

# FINANCE COMMITTEE

MEETING DATE: JUNE 9, 2016

TIME: 10:00 A.M.

LOCATION: 125 WORTH STREET

**BOARD ROOM** 

BOARD OF DIRECTORS

CALL TO ORDER BERNARD ROSEN

ADOPTION OF THE MAY 12, 2016 MINUTES

SENIOR VICE PRESIDENT'S REPORTS P.V. ANANTHARAM

CASH FLOW JULIAN JOHN

DSH/UPL UPDATE LINDA DEHART

**KEY INDICATORS REPORT (SUBMISSION ONLY)** 

CASH RECEIPTS & DISBURSEMENTS REPORTS FRED COVINO

**INFORMATION ITEMS** 

1. FY 17 Executive Financial Plan Overview P.V. Anantharam
Fred Covino

2. PAYOR MIX QUARTERLY REPORTS KRISTA OLSON

OLD BUSINESS NEW BUSINESS ADJOURNMENT

**BERNARD ROSEN** 

MEETING DATE: MAY 12, 2016

# FINANCE COMMITTEE

## BOARD OF DIRECTORS

The meeting of the Finance Committee of the Board of Directors was held on May 12, 2016 in the 5<sup>th</sup> floor Board Room with Bernard Rosen presiding as Chairperson.

### **ATTENDEES**

**COMMITTEE MEMBERS** 

Bernard Rosen Ross Wilson, MD (representing Dr. Ram Raju, President in a voting capacity) Lilliam Barrios-Paoli, PhD Emily Youssouf

### **OTHER ATTENDEES**

- J. DeGeorge, Analyst, Office of the State Comptroller
- T. DeRubio, Analyst, Office of Management and Budget (OMB)
- E. Eng, Analyst, NYC Council
- L. Garvey, Account Executive, Cerner Corporation
- M. Hecht, Analyst, NYC Comptroller's Office
- J. Watson, Analyst, State Comptroller's Office

### HHC STAFF

- P.V. Anantharam, Senior Vice President/CFO, Corporate Finance
- R. Barrow, Deputy Director, Corporate Labor Relations
- J. Bender, Assistant Director, Media, Corporate Communications Office
- M. Beverley, Assistant Vice President, Corporate Finance
- S. Bussey, Senior Vice President, Ambulatory Care Services
- G. Calliste, Chief Executive Officer, Woodhull Medical & Mental Health Center
- E. Carrington, Chief Executive Office, Harlem Hospital Center
- T. Carlisle, Associate Executive Director, Corporate Planning Services

- E. Casey, Director, Corporate Planning & HIV Services
- D. Collington, Associate Executive Director, Coney Island Hospital
- C. Contreras, Acting COO, North Central Bronx Hospital
- E. Cosme, CFO, Gouverneur Specialty Care Facility
- F. Covino, Corporate Budget Director, Corporate Budget
- J. Cuda, CFO, MetroPlus Health Plan, Inc.
- L. Dehart, Assistant Vice President, Corporate Reimbursement Services
- R. Fischer, Associate Executive Director, Bellevue Hospital Center
- K. Garramone, CFO, North Bronx Health Care Network
- T. Green, CFO, Metropolitan Hospital Center
- G. Guilford, Assistant Vice President, Office of the Senior Vice President/Finance/Managed Care
- D. Guzman, Deputy CFO, Elmhurst Hospital Center
- C. Hercules, Chief of Staff, Chairperson's Office
- J. John, Corporate Comptroller, Corporate Comptroller's Office
- M. Katz, Senior Assistant Vice President, Corporate Revenue Management
- D. Koster, Director, Corporate Budget
- P. Lockhart, Secretary to the Corporation, Office of the Chairman
- J. Linhart, Deputy Corporate Comptroller, Corporate Comptroller's Office
- P. Lok, Director, Corporate Reimbursement Services/Debt Financing
- N. Mar, Director, Corporate Reimbursement Services/Debt Financing
- M. McClusky, Senior Vice President, Long Term Services
- D. Nunziato, CFO, Woodhull Medical & Mental Health Center
- K. Olson, Assistant Vice President, Corporate Budget
- A. Ormsby, Senior Director, Communications & Marketing
- C. Parjohn, Director, Office of Internal Audits
- K. Park, Associate Executive Director, Elmhurst Hospital Center
- M. Pode, Acting CEO, North Central Bronx Hospital
- S. Russo, Senior Vice President, General Counsel, Office of Legal Affairs
- C. Samms, CFO, Lincoln Medical & Mental Health Center
- A. Saperstein, Chief Executive Officer, MetroPlus Health Plan, Inc.
- A. Saul, CFO, Kings County Hospital Center
- L. Stager, Deputy CFO, Queens/Elmhurst Hospital Center
- S. VanOrden, Assistant Vice President, Finance Systems
- J. Weinman, CFO, Bellevue Hospital Center
- R. Wilson, Senior Vice President, Chief Medical Officer
- O. Worthy, CFO, Gotham Health

CALL TO ORDER BERNARD ROSEN

The meeting of the Finance Committee was called to order at 9:05 a.m. The minutes of the April 12, 2016, meeting were approved as submitted.

CHAIR'S REPORT BERNARD ROSEN

### **SENIOR VICE PRESIDENT'S REPORT**

P.V. ANANTHARAM

Mr. Anantharam informed the Committee that the month of April 2016 was a fairly good one in that H+H cash balance was at \$500 million which Mr. John would expand on in his report.

### **Cash Flow**

Mr. John reported that H+H ended April with a cash balance of approximately \$504 million (32 days cash on hand). There were no payments received for DSH or UPL funding. During the month of April 2016, H+H collected \$204 million from the City which was reported at the last Board meeting for DSH Preservation in addition to \$98 million in risk pool payments. It is anticipated that \$488 million in UPL funds would be forthcoming in May 2016 and in June 2016, in addition to \$144 million in UPL funds and \$265 million in DSH funds. It is important to note that there is a potential "clawback" on funds that could potentially reduce the \$265 million. If all of these payments are received H+H is projected to end the year with a cash balance of \$166 million.

Mr. Anantharam added that the \$265 million which was included in the financial plan submitted to the City Council by OMB is being updated to reflect those clawbacks noted by Mr. John. Additionally, \$160 million was added to the FY 16 budget for debt service which Mr. Covino would cover in his report. Also, the City has removed H+H's obligation for debt service payments throughout the life of the plan. Additionally, after a further assessment of the potential DSH reimbursement, H+H concluded that it would be more financially prudent to not assume any reimbursement for DSH and UPL payments over the next three months. However, if those payments are received this FY 16 the year-end forecast does not reflect the receipt of those payments.

Ms. Youssouf asked how much was included in the clawback. Mr. John stated that it was approximately \$109 million out of the \$265 million to \$156 million.

Dr. Barrios-Paoli asked why that had happened to which Mr. Anantharam explained that it relates back to the amount of DSH that could be given to H+H by creating a mechanism that would allow other voluntary hospitals to get UPL/DSH which resulted in an over estimation on the amount of DSH that could be recouped.

Ms. Youssouf confirming the discussion stated that in essence H+H will not get \$265 million but rather \$156 million to which Mr. Anantharam replied in the affirmative.

### **KEY INDICATORS REPORT**

KRISTA OLSON

Ms. Olson reported that FY16 Utilization trends through March remain fairly consistent with what was reported last quarter. Ambulatory care visits overall were up by 1.7%, slightly improved over last

quarter. Acute visits were up by 2.1%, but Diagnostic & Treatment Visits were down by 1.7%. Discharges were down by 2.6%. NCB was up by 22.4% due to the re-opening of the labor & delivery unit, primarily due to the shift from Jacobi. Nursing home days were down slightly (1.9%) compared with last year. Length of stay a comparison of specific hospitals to the corporate-wide average showed that Coney Island remained significantly above average at 9/10ths of a day. However, the facility did show significant improvement in the month of March 2016 due to the implementation of a number of new initiatives, but the result was masked by the year-to-date reporting. Corporate Budget will continue to monitor the hospital's performance to determine whether there has been significant progress that will result in sustained improvement. The case-Mix Index was up by 4.1% over last year.

### CASH RECEIPTS AND DISBURSEMENTS REPORTS

FRED COVINO

### **Global FTE Target**

Mr. Covino reported that in March 2016 global FTEs declined by 160, this was in addition to a reduction of 159 in January and 97 in December. April's number will continue this trend with full and part time down by 115 FTEs. However, Global FTEs were still up 451 this fiscal year and 1,368 above the target for June of 2016. A comparison of fiscal year to date through March 2016 cash receipts to last year for the same period, receipts for the month were up \$108 million due to the receipt of the MetroPlus Enhancement \$74 million, a Supp SLIPA payment \$68 million and an Indigent Care pool payment \$6 million. FYTD receipts were up by \$482 million. This increase was primarily in DSH/UPL \$370 million and Tax Levy receipts from the City \$218 million offset by a decline in Outpatient Medicaid Managed Care Risk pool down by \$102 million. \$98 million was received in risk pool from MetroPlus in April 2016. A comparison of the FYTD February cash disbursements vs last year, Disbursements for the month were up \$4 million due to prior year collective bargaining payments offset by increased fringe payments.

Ms. Youssouf asked for clarification of the changes in the FTEs. Mr. Covino explained that back in November 2015 the FTE count was 2,000 over the target; however, there has been a reduction of 735 FTEs since that period with 400 FTEs above the target for the year.

Ms. Youssouf asked if as reported global FTEs were 1,368 above the target how did it get to 400 FTEs. Mr. Anantharam explained that since November 2016, through very controlled efforts of the VCB process at both the hospitals and central office levels there has been some progress in reducing the headcount in those areas that are not direct patient care related while ensuring that those critical care area are properly staffed to meet the health care needs of H+H patient population.

Dr. Barrios-Paoli asked what steps if any were being taken to address those hospitals that have remained above their target.

Mr. Covino in response stated that there have been discussion with those hospitals and the majority have presented to this Committee their plans for meeting their targets.

Mr. Covino continuing with the reporting stated that FYTD disbursements were up by \$436 million. This increase was primarily due to payments made to the City, increased staffing levels, and collective

bargaining for the affiliates contained in the new contracts. Comparing FYTD March 2016 cash receipts to budget, receipts were up \$9 million for the month and down \$39 million year to date, due to a combination of some declines in workload and aggressive budgeting. Comparing FYTD March 2016 cash disbursements compared to budget, disbursements for the month were \$9 million over budget. FYTD disbursements were \$124 million over budget. This variance was primarily due to increased staffing levels, increased OTPS expenditures and prior year affiliates costs.

### HIGHLIGHTS OF CITY CHANGES IN THE JANUARY FINANCIAL PLAN

Mr. Covino stated that there were three areas of changes, expense budget, City revenue budget or changes in H+H payments to the City as well as the capital plan. On the expense side, \$223 million was received in FY 16 primarily for the City's cash subsidy to supplement HHC cash flow of \$160 million; \$35 million for collective bargaining for retroactive payments for NYSNA and 1199 settlements as part of a structured settlement for employees. Intra-city funding totaling \$4 million; \$7.5 million in FY 17 for correctional health; \$12 million in FY 18; \$15 million in FY 19 and in FY 20 \$117 million which is the same baseline carried forward plus the developmental opportunity of \$100 million. On the revenue side, debt services payments for H+H were absolved by the City for the life of the plan in addition to 87 administrative payments.

Ms. Youssouf asked what the total of those administrative payments was.

Mr. Covino stated that it translates to \$180 million in FY 17 growing to \$203 million per year by FY 2020; \$362 million over the life of the plan for capital funding which includes funding for the EPIC EMR or \$185 million; \$9 million for Radiology initiative and \$15 million for ERP business system geared towards improving the accuracy of H+H data. \$100 million funding for primary care expansion; \$20 million for the Vanderbilt clinic; \$16 million for mental health capacity expansions. Overall H+H received substantial support from the City.

Mr. Anantharam added that there remains a considerable amount of effort for H+H in terms of achieving the proposed initiatives included in the financial plan.

ADJOURNMENT BERNARD ROSEN

There being no further business to discuss the meeting was adjourned at 9:27 a.m.

# KEY INDICATORS/CASH RECEIPTS & DISBURSEMENTS REPORTS

### KEY INDICATORS FISCAL YEAR 2016 UTILIZATION

Year to Date April 2016

			UTII	LIZATION				E LENGTH STAY		'AYOR IX INDEX
NETWORKS		VISITS		DISC	CHARGES/I	DAYS				-
	FY 16	FY 15	VAR %	FY 16	FY 15	VAR %	ACTUAL	EXPECTED	FY 16	FY 15
North Bronx				",						
Jacobi	350,446	349,522	0.3%	14,926	15,589	-4.3%	6.0	6.2	1.0708	0.9976
North Central Bronx	179,110	171,812	4.2%	5,356	4,435	20.8%	4.6	4.7	0.7033	0.7560
Generations +	260.201	240 540		40.040		0.00/				
Harlem	260,281	260,718	-0.2%	10,043	9,302	8.0%	5.2	5.6	0.9462	0.9473
Lincoln Belvis DTC	457,144	450,320	1.5%	18,333	19,381	-5.4%	5.1	5.4	0.8694	0.8190
	46,345	45,742	1.3%							
Morrisania DTC	67,771	68,082	-0.5%						ŀ	
Renaissance	35,124	35,057	0.2%							
South Manhattan										
Bellevue	503,618	491,426	2.5%	19,215	19,635	-2.1%	6.3	6.3	1.1759	1.1027
Metropolitan	331,791	329,673	0.6%	8,338	8,093	3.0%	4.9	5.2	0.8586	0.8179
Coler				217,122		-2.9%				
H.J. Carter				93,489	95,310	-1.9%				
Gouverneur - NF				62,086	60,755	2.2%				
Gouverneur - DTC	205,571	210,202	-2.2%							
North Central Brooklyn										
Kings County	560,827	571,056	-1.8%	17,405	18,224	-4.5%	6.1	6.0	1.0243	0.9953
Woodhull	397,947	400,172	-0.6%	8,860	9,512	-6.9%	5.0	5.3	0.8936	0.8331
McKinney				93,963	93,909	0.1%				
Cumberland DTC	58,230	66,008	-11.8%							
East New York	68,238	68,440	-0.3%							
Southern Brooklyn / S I										
Coney Island	286,336	271,974	5.3%	11,937	12,543	-4.8%	7.0	6.2	1.0219	0.9818
Seaview				90,693	89,530	1.3%				
Queens						•				
Elmhurst	531,427	521,789	1.8%	15,394	16,945	-9.2%	6.1	5.6	0.9677	0.8995
Queens	338,317	350,676	-3.5%	10,146	10,380	-2.3%	5.1	5.2	0.8366	0.8164
Discharges/CMI All Acutes				139,953	144,039	-2.8%			0.9739	0.9301
Visits All D&TCs & Acutes	4,678,523	4,662,669	0.3%							
Days All SNFs	II.			557,353	563,129	-1.0%				

### <u>Utilization</u>

Discharges: exclude psych and rehab

Visits: Beginning with the November 2015 Board Report, FY15 and FY16 utilization is now based on date of service, and includes open visits. HIV counseling visits that are no longer billable have been excluded. Visits continue to include Clinics, Emergency Department and Ambulatory Surgery.

LTC: SNF and Acute days

### All Payor CMI

Acute discharges are grouped using New York State APR-DRGs version 32

### Average Length of Stay

Actual: discharges divided by days; excludes one day stays

Expected: weighted average of DRG specific corporate average length of stay using APR-DRGs

NETWORKS	GI	LOBAL FT	Es		RECE	ПРТ	rs.		DISBURS	EM	ENTS	BUDGET VARIANCE		
				l	actual		better /		actual		better /		better /	
	Jun 15	Apr 16	Target		actual		(worse)	_	actuai		(worse)	_	(worse)	
North Bronx														
Jacobi	4,189	4,193		S	439,487	\$	(14,176)	<b>S</b>	536,470	\$	(36,810)	\$	(50,986)	-5.3%
North Central Bronx	1,391	1,442		"	146,278	Ψ	` ' '	"	•	Ψ	4,210	J		1.4%
North Central Bronx	5,580	5,635	5,612	8	585,765	\$	193 (13,983)	\$	163,414 699,885	\$	(32,600)	\$	4,403 (46,583)	-3.7%
Generations +	3,360	3,033	3,012	1	363,703	1	(13,963)	1	099,003	Ф	(32,000)	Ф	(40,363)	-3.770
Harlem	3,191	3,098		\$	295,327	\$	17,598	<b>S</b>	349,920	\$	(30,457)	8	(12,859)	-2.2%
Lincoln	4,197	4,315		"	449,972	Ψ	13,049	"	454,647	Ψ	15,374	"	28,423	3.1%
Belvis DTC	141	140			13,952		(31)	1	14,386		823		792	2.7%
Morrisania DTC	261	259			20,050		239		24,126		(1,060)		(821)	-1.9%
Renaissance	<u>174</u>	<u>171</u>			11,116		(78)	l	16,832		125		46	0.2%
	7,964	7,983	7,362	\$	790,418	\$	30,777	\$	859,911	\$	(15,195)	\$	15,582	1.0%
South Manhattan				Ė				Ť			(,)	Ť		
Bellevue	5,899	5,891		\$	605,317	\$	(13,557)	\$	708,800	\$	(36,102)	\$	(49,659)	-3.8%
Metropolitan	2,709	2,650			242,539		2,934		282,935		(15,807)		(12,873)	-2.5%
Coler	1,224	1,181			79,880		3,035		117,271		(7,649)		(4,615)	-2.5%
H.J. Carter	972	987			91,029		(2,951)	l	115,221		(6,757)		(9,707)	-4.8%
Gouverneur	890	877			64,177		( <u>9</u> ,769)	l	93,635		301		(9,468)	-5.6%
	11,694	11,586	11,654	8	1,082,941	\$	(20,307)	\$	1,317,861	\$	(66,015)	\$	(86,322)	-3.7%
North Central Brooklyn								Ė				Ť	(,,	
Kings County	5,559	5,447		\$	601,347	\$	9,401	\$	653,263	\$	13,911	\$	23,312	1.9%
Woodhull	3,148	3,100			318,329		8,511		362,270		(10,366)		(1,855)	-0.3%
McKinney	467	465			32,996		(1,181)		38,645		2,749		1,568	2.1%
Cumberland DTC	236	221			16,817		(1,365)		25,275		(5,057)		(6,422)	-16.7%
East New York	<u>233</u>	<u>246</u>			20,898		(44)		23,560		<u>518</u>		474	1.1%
	9,643	9,479	9,439	\$	990,387	\$	15,321	\$	1,103,014	\$	1,755	\$	17,076	0.8%
Southern Brooklyn/SI														
Coney Island	3,229	3,229		\$	260,050	\$	(36,334)	\$	360,891	\$	(19,454)	\$	(55,788)	-8.7%
Seaview	<u>538</u>	<u>555</u>			38,800		1,003		47,271		(5,208)		(4,205)	-5.3%
	3,767	3,784	3,466	\$	298,851	\$	(35,331)	\$	408,162	\$	(24,661)	\$	(59,993)	-8.4%
Queens														
Elmhurst	4,492	4,534		\$	429,058	\$	(19,024)	\$	506,821	\$	(13,906)	\$	(32,929)	-3.5%
Queens	2,918	2,972			279,440		(3,139)		360,876		(10,820)		(13,958)	-2.2%
	7,410	7,506	7,428	\$	708,498	\$	(22,162)	\$	867,697	\$	(24,725)	\$	(46,887)	-3.0%
NETWORKS TOTAL	46,058	45,973	44,961	\$	4,456,859	<u>s</u>	(45,685)	\$	5,256,529	\$	(161,442)	\$	(207,127)	- <u>2.2</u> %
Central Office	770	826	770		1,006,636		18,490		258,287		3,478		21,968	1.8%
Care Management	518	492	518		32,679		(2,961)		36,761		(2,210)		(5,171)	-7.4%
Enterprise IT/Epic	<u>1,060</u>	1,192	<u>1,238</u>		7		(1,149)		136,695		27,590		26,440	16.0%
GRAND TOTAL	48,406	48,483	47,487	\$	5,496,181	\$	(31,305)	<u>\$</u>	5,688,274	S	(132,585)	S	(163,890)	- <u>1.5</u> %

Global Full-Time Equivalents (FTEs) include HHC staff and overtime, hourly, temporary and affiliate FTEs. Enterprise IT includes consultants.

Care Management includes HHC Health & Home Care and the Health Home program,

### NYC Health + Hospitals

# Cash Receipts and Disbursements (CRD) Fiscal Year 2016 vs Fiscal Year 2015 (in 000's) TOTAL CORPORATION

	M	lont	h of April 2	016		Fiscal Year To Date April 2016								
	actual		actual		better /		actual		actual	2015  2,348 \$ 2,384 2,123 2,258 2,231 2,346 \$ 2,306 \$ 2,551 2,163 2,296 2,739 2,054 \$ 3,445 2,127 2,151 2,170 \$	better			
	2016		2015		(worse)		2016		2015		(worse			
Cash Receipts														
Inpatient														
Medicaid Fee for Service	\$ 59,285	\$	82,978	\$	(23,692)		700,275	\$	709,348	\$	(9,073			
Medicaid Managed Care	60,097		63,280		(3,183)		608,135		550,384		57,751			
Medicare	47,349		44,335		3,014		435,674		483,123		(47,450			
Medicare Managed Care	34,978		24,825		10,153		267,672		272,258		(4,586			
Other	19,603		19,554		<u>50</u>		<u>179,430</u>		189,231		( <u>9,802</u>			
Total Inpatient	\$ 221,313	\$	234,971	\$	(13,658)	\$	2,191,186	\$	2,204,346	\$	(13,160			
Outpatient														
Medicaid Fee for Service	\$ 10,101	\$	17,575	\$	(7,474)	\$	128,876	\$	182,306	\$	(53,430			
Medicaid Managed Care	118,996		31,604		87,392		454,154		478,551		(24,397			
Medicare	4,195		5,356		(1,161)		45,389		52,163		(6,774			
Medicare Managed Care	8,396		10,117		(1,721)		108,471		80,296		28,176			
Other	24,256		11,711		12,545		136,100		139,739		(3,639			
Total Outpatient	\$ 165,943	\$	76,362	\$	89,580	\$	872,990	\$	933,054	\$	(60,065			
All Other														
Pools	\$ (2,031)	\$	99,855	\$	(101,886)	\$	222,719	\$	346,801	\$	(124,082			
DSH / UPL	-		200,000		(200,000)		1,467,007		1,296,946		170,061			
Grants, Intracity, Tax Levy	210,071		8,037		202,034		622,463		180,145		442,318			
Appeals & Settlements	(385)		(6,154)		5,769		47,682		19,127		28,555			
Misc / Capital Reimb	6,581		1,948		4,633		72,134		47,151		24,983			
Total All Other	\$ 214,237	\$	303,686	\$	(89,450)	\$	2,432,005	\$	1,890,170	\$	541,835			
Total Cash Receipts	\$ 601,492	<u>s</u>	615,019	\$	(13,527)	\$	5,496,181	\$	5,027,570	S	468,610			
Cash Disbursements														
PS	\$ 207,379	\$	198,717	\$	(8,662)	\$	2,298,037	\$	2,236,838	\$	(61,199			
Fringe Benefits	66,455		99,632		33,177		932,497		936,532		4,034			
OTPS	110,517		142,648		32,132		1,197,433		1,220,141		22,708			
City Payments	, ·		,		0		309,405		35,100		(274,305			
Affiliation	85,842		79,228		(6,614)		876,065		806,475		(69,590			
HHC Bonds Debt	6,949		7,022		73		<u>74,836</u>		66,540		(8,296			
Total Cash Disbursements	\$ 477,142	s	527,247	\$	50,106	\$	5,688,274	\$	5,301,625	S	(386,648			
Receipts over/(under) Disbursements	\$ 124,351	\$	87,772	\$	36,579	s	(192,093)	\$	(274,055)	\$	81,962			

NYC Health + Hospitals Actual vs Budget Report Fiscal Year 2016 (in 000's) TOTAL CORPORATION

		M	ontl	of April 20	16			Fiscal	Year	To Date Apr	il 20	16
		actual		budget		better /		actual		budget		better
		2016		2016		(worse)		2016		2016		(worse)
Cash Receipts												(), 0120
Inpatient												
Medicaid Fee for Service	\$	59,285	\$	68,216	\$	(8,930)	\$	700,275	\$	746,049	\$	(45,774)
Medicaid Managed Care		60,097		57,780		2,317		608,135		594,749		13,387
Medicare		47,349		42,632		4,717		435,674		433,135		2,539
Medicare Managed Care		34,978		27,765		7,213		267,672		257,623		10,049
Other		19,603		19,147		457		<u>179,430</u>		202,483		(23,054)
Total Inpatient	\$	221,313	\$	215,540	\$	5,773	\$	2,191,186	\$	2,234,039	\$	(42,853)
Outpatient												
Medicaid Fee for Service	\$	10,101	\$	12,140	\$	(2,039)	\$	128,876	\$	133,768	\$	(4,892)
Medicaid Managed Care		118,996		120,516		(1,520)		454,154		483,172		(29,019)
Medicare		4,195		5,393		(1,199)		45,389		58,862		(13,474)
Medicare Managed Care		8,396		7,640		756		108,471		113,854		(5,383)
Other		24,256		19,898		4,358		136,100		126,716		9,384
Total Outpatient	\$	165,943	\$	165,587	\$	355	\$	872,990	\$	916,373	\$	(43,383)
All Other												
Pools	\$	(2,031)	\$	(1,591)	\$	(440)	\$	222,719	\$	233,575	\$	(10,856)
DSH / UPL		-		-		0		1,467,007		1,466,665		343
Grants, Intracity, Tax Levy		210,071		210,513		(443)		622,463		618,657		3,806
Appeals & Settlements		(385)		-		(385)		47,682		4,873		42,809
Misc / Capital Reimb		6,581		3,281		3,300		72,134		53,304		18,830
Total All Other	\$	214,237	<u>\$</u>	212,203	\$	2,033	\$	2,432,005	\$	2,377,074	\$	54,931
Total Cash Receipts	<u>\$</u>	601,492	\$	593,330	\$	8,162	\$	5,496,181	\$	5,527,486	\$	(31,305)
Cash Disbursements												
PS	\$	207,379	\$	194,880	\$	(12,499)	\$	2,298,037	\$	2,219,496	\$	(78,541)
Fringe Benefits		66,455		66,565		110	ľ	932,497	~	915,678	~	(16,820)
OTPS		110,517		117,430		6,914		1,197,433		1,171,060		(26,373)
City Payments		- ,		, %		0,511		309,405		309,405		(20,575)
Affiliation		85,842		83,262		(2,580)		876,065		864,834		(11,231)
HHC Bonds Debt		6,949		6,815		( <u>134</u> )		74,836		75,216		380
Total Cash Disbursements	s	477,142	s	468,952	\$	(8,190)	<u>\$</u>	5,688,274	<u>\$</u>	5,555,688	S	(132,585)
Receipts over/(under) Disbursements	\$	124,351	\$	124,378	s	(28)	s	(192,093)	s	(28,202)	\$	(163,890)

# NYC Health + Hospitals FY 2017 Executive Financial Plan Cash Basis (\$ in millions)

	Projected 2016	Projected 2017	Projected 2018	Projected 2019	Projected 2020
OPERATING REVENUES					
Third Party Revenue					
Medicaid	2,182.9	2,117.8	2,153.5	2,180.2	2,210.1
Medicare	988.0	980.7	987.6	987.6	987.6
Other Managed Care	350.3	353.0	353.1	353.1	353.1
Supplemental Medicaid	2,232.7	2,292.3	1,714.1	1,422.0	1,429.6
Disproportionate Share Hospital (DSH)	1,366.1	1,173.4	1,118.5	930.2	952.4
Other Supplemental Payments	866.7	1,118.9	<i>595.7</i>	491.8	477.3
Subtotal: Third Party Revenue	5,753.9	5,743.8	5,208.3	4,942.9	4,980.4
Other Revenue					
City Services	893.8	735.4	805.7	826.7	830.0
Grants and Other	530.8	611.2	497.1	497.2	497.6
Subtotal: Other Revenue	1,424.6	1,346.5	1,302.8	1,323.9	1,327.6
TOTAL OPERATING REVENUES	7,178.5	7,090.3	6,511.1	6,266.8	6,308.0
OPERATING EXPENSES					
Personal Services	2,781.7	2,954.8	2,941.6	2,976.1	3,005.5
Fringe Benefits	1,487.6	1,436.4	1,474.2	1,542.9	1,633.1
Affiliations	1,063.1	1,095.8	1,104.9	1,119.5	1,125.6
Other Than Personal Services	2,425.3	2,388.4	2,289.6	2,276.9	2,309.2
TOTAL OPERATING EXPENSES	7,757.7	7,875.5	7,810.3	7,915.3	8,073.4
TOTAL OPERATING INCOME/(LOSS)	(579.2)	(785.2)	(1,299.2)	(1,648.5)	(1,765.3)
Revenue-Generating Initiatives					
Medicaid Waiver Programs	31.9	448.7	519.8	519.8	400.3
Federal and State Charity Care	[2]	18.0	181.0	369.0	360.5
Health Insurance Initiatives	123.2	194.4	202.3	210.3	240.6
Development Opportunities	39	(2)	: *:	5.	100.0
Subtotal: Revenue-Generating Initiatives	155.1	661.1	903.1	1,099.2	1,101.4
<b>Expense-Reducing Initiatives</b>					
Supply Chain and Care Management Initiatives	50.0	63.0	87.0	121.0	154.0
Restructuring and Personnel Initiatives	(50.0)	55.0	316.5	448.0	544.0
Subtotal: Expense-Reducing Initiatives	9	118.0	403.5	569.0	698.0
TOTAL: TRANSFORMATION PLAN	155.1	779.1	1,306.6	1,668.2	1,799.4
INCOME/(LOSS) AFTER GAP-CLOSING INITIATIVES	(424.1)	(6.1)	7.4	19.7	34.0
OPENING CASH BALANCE	543.0	118.9	112.8	120.2	139.9
CLOSING CASH BALANCE	118.9	112.8	120.2	139.9	173.9

### NEW YORK CITY HEALTH + HOSPITALS INPATIENT PAYOR MIX

Fiscal Year 2016 3rd Quarter Report

INPATIENT: Percentage of Total Discharges For Each Facility

INPATIENT: Perce	T											tal
	Bellevue	Coney	Elmhurst	Harlem	Jacobi	Kings	Lincoln	Metropolitan	NCB	Oueens	Woodhull	Corporate Total
Medicaid Total												
2016 2015	59.7 55.4	51.5 49.7	64.7 64.2	64.1 65.5	59.7 63.8	62.6 62.7	67.9 67.2	68.7 68.9	66.5 60.3	63.6 64.6	71.9 72.6	63.1 62.8
Medicaid												1.000
2016 2015	26.5 26.6	19.9 21.2	24.1 24.2	21.0 24.7	17.9 21.1	23.7 27.5	19.1 20.1	23.8 27.3	18.1 25.2	25.7 26.5	25.6 28.0	22.6 24.6
Medicaid Plans			-									
2016 2015	33.2 28.8	31.6 28.5	40.6 40.0	43.1 40.9	41.8 42.8	38.9 35.2	48.8 47.1	44.9 41.6	48.5 35.1	37.9 38.1	46.3 44.7	40.6 38.2
Medicare Total												
2016 2015	17.6 18.9	37.0 37.5	21.2 19.5	22.9 21.2	23.7 21.1	20.0 20.1	22.7 21.8	20.5 20.2	20.1 26.2	24.1 23.5	19.1 17.4	22.3 21.7
Medicare												
2016	9.4	26.3	10.7	10.7	12.4	10.2	7.6	9.1	10.4	12.9	8.7	11.4
2015	11.6	27.9	11.0	11.0	12.7	10.4	8.6	10.0	15.3	12.9	9.1	12.2
Medicare Plans												
2016	8.2	10.7	10.5	12.2	11.3	9.8	15.1	11.4	9.7	11.1	10.4	10.9
2015	7.3	9.6	8.5	10.2	8.4	9.7	13.3	10.2	10.9	10.6	8.3	9.5
Commercial Total	+											
2016 2015	9.8 10.6	8.9 7.5	8.5 8.8	8.0 7.6	12.2 10.7	11.6 11.3	7.4 7.3	5.3 5.5	7.8 7.3	8.9 7.6	6.1 5.6	9.0 8.6
Other												-
2016 2015	6.2 8.2	0.1 0.1	1.8 2.2	0.2 0.2	0.2 0.3	0.1 0.2	0.3 0.4	0.1 0.1	0.2 0.3	0.3 0.3	0.1 0.2	1.3 1.6
Uninsured												
2016 2015	6.7 6.9	2.5 5.2	3.7 5.3	4.8 5.5	4.2 4.0	5.7 5.7	1.8 3.2	5.4 5.3	5.5 6.0	3.1 4.1	2.8 4.2	4.3 5.2
HHC Options												
2016	1.5	1.2	1.5	1.0	1.3	1.0	0.8	2.1	1.4	0.8	1.8	1.3
2015	3.5	2.6	4.3	1.5	2.6	2.4	2.8	2.8	2.7	2.9	3.3	3.0
Self Pay												
2016	5.2	1.3	2.3	3.8	2.9	4.8	1.0	3.3	4.1	2.3	1.0	3.0
2015	3.5	2.6	1.0	3.9	1.3	3.3	0.4	2.5	3.3	1.1	0.8	2.3

FY16 (July 2015 - March 2016) run on 5/2/16 FY15 (July 2014 - March 2015) run on 4/21/15

Note: All numbers are percentages.

Medicaid Plans: Medicaid Managed Care and Family Health Plus Plans

Medicare Plans: Medicare Advantage Plans

Commercial Plans: Commercial Insurance, Managed Care Plans, Child Health Plus

Other: Federal, State, City agencies, Uniformed Services and Prisoners,

No-Fault and Worker's Comp

### NEW YORK CITY HEALTH + HOSPITALS OUTPATIENT ADULT PAYOR MIX

(Excluding Emergency Room Visits) Fiscal Year 2016 3rd Quarter Report

**OUTPATIENT ADULT: Percentage of Total Visits For Each Facility** 

		Bellevue	Coney	Elmhurst	Harlem	Jacobi	Kings	Lincoln	Metropolitan	NCB	Queens	Woodhull	Belvis	Cumberland	East New York	Gouverneur	Morrisania	Renaissance	Corporate Total
Medicaio	d Total		0	<u> </u>	<u> </u>		<u> </u>		2	Z		>	<u> </u>		<b>E</b>		≥	~	2
	2016 2015	40.0 39.2	34.0 37.4	40.8 40.4	49.1 47.1	49.7 49.4	47.2 46.8	48.4 47.3	46.8 47.4	53.8 53.6	38.3 41.0	41.8 43.2		46.8 48.4	55.4 49.8	34.6 35.7	53.6 53.3	46.1 41.0	44.0 43.9
Medicaid	l																		
	2016 2015	8.3 9.6	9.2 8.8	9.9 10.2	10.6	9.4 9.7	12.2 11.4	8.8 8.8	9.8 12.9	7.8 8.7	8.8 9.9	6.2 8.4		9.6 10.1	7.2 4.1	5.5 7.9	5.7 4.8	4.7 3.8	9.0 9.6
  Medicaid			•		- ,,,	,,,		0.0	12.7	0.7	7.7	0.1	'	10.1	7.1	1.5	4.0	٥.٥	9.0
Medicald	2016	31.7	24.8	30.9	38.5	40.4	35.1	30.6	37.0	46.0	29.4	35.6	176	37.1	48.1	20.1	47.0	41.4	25.0
	2015	29.6	28.6		37.3	39.7			34.5	45.0	31.0	34.7				29.1 27.8	47.9 48.5	41.4 37.2	35.0 34.3
Medicare	e Total									_									
	2016 2015	18.9 17.9	19.3 19.8	13.7 14.8	22.0 22.0	20.8 19.6	16.0 15.4	21.6 20.3	20.3 20.4	16.3 15.4	18.8 18.9	19.3 18.3	14.5 14.5	13.1 12.7	16.4 16.2	25.1 24.1	14.8 14.2	18.6 18.2	18.8 18.3
Medicare											2015				10.2			10.2	10.5
	2016	8.5	11.5	5.9	10.3	9.9	8.1	6.9	7.7	6.7	7.6	6.6	3.5	5.1	6.8	9.3	4.8	7.2	7.9
	2015	8.3	11.7	6.6	10.4	9.7	8.0	6.5	8.5	7.3	8.4	6.7	3.9	5.5	6.5	9.5	4.3	6.2	8.1
Medicare	Plans																		
	2016	10.5	7.8	7.7	11.7	10.9	7.9	14.7	12.6	9.7	11.3	12.7	11.1	8.0	9.6	15.8	10.0	11.4	10.8
	2015	9.6	8.0	8.1	11.6	9.9	7.4	13.8	11.9	8.1	10.6	11.6	10.6	7.2	9.7	14.6	9.9	12.0	10.2
Commerc	cial								_										
	2016 2015	11.6 9.0	8.4 6.2	6.7 8.6	9.9 7.8	13.3 10.2	13.3 8.1	12.0 11.1	7.4 5.8	13.0 9.3	7.9 6.4	9.4 5.2	8.4 6.4	11.7 7.0	10.9 5.5	12.4 7.1	8.9 8.4	11.7 7.7	10.4 7.9
Other																			
	2016 2015	2.7 2.9	0.6 0.3	1.5 0.9	0.4 0.4	1.4 1.2	0.4 0.4	0.9 1.0	0.2 0.2	0.2 0.1	0.3 0.5	0.6 0.6	0.0 0.0	0.2 0.1	0.0 0.0	1.1 1.2	0.0 0.0	0.0 0.0	0.9 0.9
Uninsure	d Total											_							
Ommsur Co	2016	26.8	37.6	37.4	18.5	14.8	23.1	17.1	25.3	16.6	34.7	28.9	24.7	28.3	17.3	26.8	22.6	23.5	25.9
	2015												27.1			31.9	24.0	33.1	28.9
HHC-Opti	ions																	}	
973	2016	19.2	29.9	30.6	11.1	10.0	17.5	9.7	19.0	13.3	27.0	24.9	17.7	25.9	14.4	23.6	20.4	15.6	19.9
	2015	21.5	21.9	27.5	12.6	12.5	23.2	9.9	20.0	15.6	23.6	27.5	19.1	28.5	22.6	26.2	21.5	22.7	21.0
Self Pay																			
	2016		7.8		7.4	4.8		7.4		3.3	7.7	4.0	7.0	2.4	2.9	3.2	2.3	7.9	6.0
	2015	9.5	14.4	7.8	10.1	7.1	6.0	10.4	6.1	5.9	9.6	5.3	8.0	3.2	5.9	5.7	2.6	10.4	8.0

FY16 (July 2015 -March 2016) run on 5/27/16 FY15 (July 2014 -March 2015) run on 4/21/15

Note: All numbers are percentages.

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Commercial Plans: Commercial Insurance & Managed Care Plans
Other: Federal, State, City agencies, Uniformed Services and Prisoners,
No-Fault and Worker's Comp

### NEW YORK CITY HEALTH + HOSPITALS OUTPATIENT PEDIATRIC PAYOR MIX

(Excluding Emergency Room Visits) Fiscal Year 2016 3rd Quarter Report

**OUTPATIENT PEDIATRIC: Percentage of Total Visits For Each Facility** 

	Bellevue	Coney	Elmhurst	Harlem	Jacobi	Kings	Lincoln	Metropolitan	NCB	Queens	Woodhull	Belvis	Cumberland	East New York	Gouverneur	Morrisania	Renaissance	Cornorate Total
Medicaid Total					•											, American		
2016	81.0	75.0	77.9	85.5	83.6	74.5	86.1	89.0	86.2	68.2	77.7	88.0	81.8	77.4	80.7	85.7	73.9	80.
2015	82.2	79.9	83.2	84.2	82.8	73.0	82.6	87.5	84.5	73.9	80.4	86.8	77.9	79.4	81.6	84.9	73.7	81.
Medicaid	1																	
2016	6.4	9.4	3.9	7.4	4.9	6.7	6.2	4.9	5.1	5.7	5.0	4.8	5.2	6.3	5.3	4.5	6.2	5.
2015	6.9	6.3	4.1	7.9	6.0	6.5	5.2	6.9	4.8	5.6	7.8	2.9	6.0	4.5	6.9	3.6	5.9	5.
Medicaid Plans																		
2016	74.6	65.6	74.0	78.0	78.7	67.8	79.9	84.0	81.1	62.5	72.7	83.2	76.5	71.1	75.5	81.2	67.7	74.
2015	75.3	73.6	79.1	76.2	76.8	66.5	77.4	80.6	79.7	68.3	72.6	83.9	71.9	74.9	74.8	81.3	67.7	75.:
Commercial Total	-																	
2016	13.5	12.9	9.4	10.4	11.2	16.3	9.2	7.1	8.5	15.9	13.2	6.8	9.8	14.6	13.4	7.9	13.0	11.0
2015	9.2	9.1	9.0	10.1	11.0	13.7	9.9	7.6	8.3	15.1	9.3	7.1	9.5	9.9	10.4	6.4	12.4	10.
Child Health Plus																***		100
2016	3.9	4.6	5.2	2.9	3.8	5.6	5.0	3.9	3.7	5.5	4.7	3.5	4.1	4.6	4.1	3.5	3.5	4.4
2015	3.4	3.8	5.7	2.7	3.7	4.5	3.1	4.5	3.6	5.7	3.8	3.4	3.7	3.7	4.0	2.7	3.6	4.4
Non-CHP Plans											5.0		٠.,	5.,			3.0	,
2016	9.5	8.3	4.2	7.5	7.4	10.7	4.2	3.2	4.8	10.5	8.6	3.3	5.7	10.0	0.2	4.4	0.5	7,
2015	5.8	5.3	3.3	7.4	7.3	9.2	6.8	3.0	4.8	9.4	5.5	3.7	5.8	10.0	9.3 6.4	4.4 3.7	9.5 8.8	7.2 6.0
										7.7		5.1	5.6	0.2	0.4	3.7	0.0	0.0
Other																		
2016 2015	0.2	0.4 0.1	0.3 0.2	0.2 0.2	0.6	0.4	0.8	0.0	0.1	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3
	0.3	0.1	0.2	0.2	0.4	0.5	0.9	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.3
Uninsured Total																		
2016	5.3	11.7	12.3	4.0	4.6	8.8	3.9	3.8	5.3	15.6	9.0	5.2	8.4	8.0	5.8	6.4	13.0	7.8
2015	8.3	10.9	7.6	5.6	5.7	12.8	6.6	4.9	7.1	11.0	10.2	6.1	12.6	10.7	8.0	8.7	13.9	8.6
HHC-Options											ĺ							
2016	1.1	1.3	1.1	0.4	0.6	4.1	0.2	0.4	1.1	1.6	1.2	1.1	2.0	2.7	1.2	2.9	0.2	1.4
2015	1.9	1.2	0.8	0.6	1.1	7.6	0.9	0.9	1.6	1.0	3.0	2.1	5.4	4.9	1.2	3.8	0.5	2.2
Self Pay	1										- 1							
2016	4.2	10.4	11.3	3.6	4.1	4.7	3.7	3.4	4.2	14.0	7.8	4.1	6.5	5.3	4.6	3.5	12.8	6.4
2015	6.5	9.8	6.8	5.0	4.6	5.2	5.8	4.0	5.6	9.9	7.2	4.1	7.2	5.7	6.8	4.9	13.4	6.4

FY16 (July 2015 - March 2016) run on 5/27/16 FY15 (July 2014 - March 2015) run on 4/21/15

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No-Fault, Worker's Comp and Medicare Plans